



Product Bulletin

Re-branding ReplicatorX to SnapMirror for Open Systems and introducing a new Node-Based Pricing Model

Revision History

September 4, 2008 - Initial version

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

1. Summary
2. What's New?
3. Sales Tools
4. Customer-Ready Tools
5. System Requirements
6. Product Information
7. Regulatory Compliance
8. Warranty and Service
9. Additional Information

1. Summary

This bulletin provides announces the introduction of a new node-based pricing model and the re-branding of ReplicatorX to SnapMirror Open Systems

2. What's New?

Node-Based Licensing Model

Starting September 4th, 2008, we will begin re-branding ReplicatorX to SnapMirror for Open Systems. Along with the re-branding, we introduce a new node based licensing model, for any to NetApp replication configurations.

Up to now, ReplicatorX customers could only purchase capacity based licenses, regardless of whether target storage system was NetApp or not. The introduction of a node-based license allows customers to purchase a single license without capacity limitations to replicate from any third-party vendor's storage to a NetApp FAS and V-Series system. The new node-based license is issued per FAS node (or controller) and can be used for replication to that node alone.

Example

A customer has data on a vendor ABC storage system and would like to use SnapMirror for Open Systems (ReplicatorX) to replicate data from ABC storage to a NetApp FAS3070 single controller system. The customer in this case will have to purchase a SnapMirror for Open Systems node-based license for the FAS3070 and install the license on the SnapMirror for Open Systems management server. The license will allow the customer to replicate data from ABC storage to that FAS3070 system, without any restrictions on the amount of replicated capacity.

License Types

SnapMirror for Open Systems node-based licenses will be segmented as follows:

- SnapMirror for Open Systems DR
- SnapMirror for Open Systems Clone
- SnapMirror for Open Systems Upgrade DR

SnapMirror for Open Systems DR: This license provides full functional capabilities.

SnapMirror for Open Systems Clone: This license provides a limited feature set. Specifically, this offering does *not* support failover and failback and therefore cannot be used for disaster recovery or business continuity purposes. This license is meant for the Dev/Test use case and assumes that the customer has purchased a FlexClone license as well.

SnapMirror for Open Systems Upgrade DR: This license can be used to upgrade a Clone license to a DR license

Release number

Since the re-branding of the release is targeted for October 2008, the new licensing scheme will be available for download in the ReplicatorX release version 4.2.11

Ordering and availability

Starting September 4th, 2008, node based licenses will be available as through Add-Parts or Service. With the November 2008 release of the Econfig tool, node based licenses will be orderable through system configuration.

Re-branding ReplicatorX to SnapMirror for Open Systems

Starting September 4th, all ReplicatorX parts will be renamed to SnapMirror for Open Systems. The segmentation and functionalities of the ReplicatorX parts will not change. Specifically, the following five existing ReplicatorX licenses will be renamed as following:

- ReplicatorX DR Enterprise license to SnapMirror for Open Systems DR Enterprise
- ReplicatorX DR Standard license to SnapMirror for Open Systems DR Standard
- ReplicatorX Cloning license to SnapMirror for Open Systems Cloning
- ReplicatorX Migration license to SnapMirror for Open Systems Migration
- ReplicatorX Service Provider license to SnapMirror for Open Systems Service Provider

Existing ReplicatorX customers

Current ReplicatorX customers will not be affected by the name change. They can continue to upgrade their ReplicatorX licenses without loss of functionality

With the part number change, the following is the plan to complete the re-branding of ReplicatorX to SnapMirror for Open Systems:

SalesEdge and PartnerCenter

Starting September 4th 2008, we introduce new SalesEdge and PartnerCenter product pages for SnapMirror for Open Systems. Essential documents will be moved to the new site. The ReplicatorX pages will no longer be available.

Product related changes

Product related changes such as the GUI and component names will reflect the new name in October 2008

Product Documentation

Changes to product documentation to reflect the new name will be completed in October 2008.

NOW download page

Changes to the NOW download page to reflect the new name will be completed in October 2008.

Release numbering:

The rebranded release will be named SnapMirror for Open Systems 5.0, and is targeted to be released in October 2008.

SnapMirror for Open Systems (formerly ReplicatorX)

SnapMirror for Open Systems provides enterprise-class, heterogeneous replication software that is targeted for three plays: heterogeneous disaster recovery, data cloning (for example, dev/test), and data migration. ReplicatorX supports replication of all block storage architectures, including FC SAN, IP SAN/iSCSI, DAS, and internal and system drives, allowing NetApp to promote these solutions to customers with any vendor's production storage, greatly increasing the total available market for NetApp tiered storage.

SnapMirror for Open Systems is fully supported in storage configurations that are not from NetApp. However, if the target storage device is a NetApp SAN or IP SAN/iSCSI product, customers can take advantage of SnapMirror for Open Systems integration with Data ONTAP®, providing a single point of management for replication and NetApp cloning.

3. Sales Tools (Sales Guides, Training Presentations, SE Presentations)

N/A

4. Customer-Ready Tools (Customer Presentations, Datasheets)

N/A

5. System Requirements

Refer to the NOW™ (NetApp on the Web) site for the [SnapMirror for Open Systems Interoperability Guide](#), [Documentation](#), and Release Notes for details regarding supported platforms, configurations requirements, limitations, and other important information.

Please note that the following are available only through the feature PVR:

- All Linux® configurations
- All fabric-based (Cisco MDS) replication configurations

6. Product Information

Renamed Part Numbers

The following part numbers are the renamed part numbers.

Part Number	Description	Discount Category
SW-SMOS-DR-ENT-1TB	Software,SMOS,DR Enterprise,1TB	J
SW-SMOS-DR-STD-1TB	Software,SMOS,DR Standard,1TB	J
SW-SMOS-CLONING-1TB	Software,SMOS,Cloning,1TB	J
SW-SMOS-DR-ENT-1TB-INC	Software,SMOS,DR Enterprise,1TB,INC	J
SW-SMOS-DR-ENT-1TB-TOT	Software,SMOS,DR Enterprise,1TB,TOT	J

SW-SMOS-DR-STD-1TB-INC	Software,SMOS,DR Standard,1TB,INC	J
SW-SMOS-DR-STD-1TB-TOT	Software,SMOS,DR Standard,1TB,TOT	J
SW-SMOS-CLONING-1TB-INC	Software,SMOS,Cloning,1TB,INC	J
SW-SMOS-CLONING-1TB-TOT	Software,SMOS,Cloning,1TB,TOT	J
SW-SMOS-MIGR-MONTH	Software,SMOS,Migration,Month	J
SW-SMOS-MIGR-MONTH-INC	Software,SMOS,Migration,Month, INC	J
SW-SMOS-MIGR-MONTH-TOT	Software,SMOS,Migration,Month, TOT	J
SW-SMOS-MIGR-WEEK	Software,SMOS,Migration,Week	J
SW-SMOS-MIGR-WEEK-INC	Software,SMOS,Migration,Week, INC	J
SW-SMOS-MIGR-WEEK-TOT	Software,SMOS,Migration,Week, TOT	J
SW-SMOS-12MO-SP-1TB	Software,SMOS,12Mo Svc Prov,1TB	J
SW-SMOS-18MO-SP-1TB	Software,SMOS,18Mo Svc Prov,1TB	J
SW-SMOS-24MO-SP-1TB	Software,SMOS,24Mo Svc Prov,1TB	J
SW-SMOS-30MO-SP-1TB	Software,SMOS,30Mo Svc Prov,1TB	J
SW-SMOS-36MO-SP-1TB	Software,SMOS,36Mo Svc Prov,1TB	J
SW-SMOS-42MO-SP-1TB	Software,SMOS,42Mo Svc Prov,1TB	J
SW-SMOS-48MO-SP-1TB	Software,SMOS,48Mo Svc Prov,1TB	J
SW-SMOS-54MO-SP-1TB	Software,SMOS,54Mo Svc Prov,1TB	J
SW-SMOS-60MO-SP-1TB	Software,SMOS,60Mo Svc Prov,1TB	J
SW-SMOS-12MO-SP-1TB-INC	Software,SMOS,12Mo Svc Prov,1TB,INC	J
SW-SMOS-12MO-SP-1TB-TOT	Software,SMOS,12Mo Svc Prov,1TB,TOT	J
SW-SMOS-18MO-SP-1TB-INC	Software,SMOS,18Mo Svc Prov,1TB,INC	J
SW-SMOS-18MO-SP-1TB-TOT	Software,SMOS,18Mo Svc Prov,1TB,TOT	J
SW-SMOS-24MO-SP-1TB-INC	Software,SMOS,24Mo Svc Prov,1TB,INC	J
SW-SMOS-24MO-SP-1TB-TOT	Software,SMOS,24Mo Svc Prov,1TB,TOT	J
SW-SMOS-30MO-SP-1TB-INC	Software,SMOS,30Mo Svc Prov,1TB,INC	J
SW-SMOS-30MO-SP-1TB-TOT	Software,SMOS,30Mo Svc Prov,1TB,TOT	J
SW-SMOS-36MO-SP-1TB-INC	Software,SMOS,36Mo Svc Prov,1TB,INC	J
SW-SMOS-36MO-SP-1TB-TOT	Software,SMOS,36Mo Svc Prov,1TB,TOT	J
SW-SMOS-42MO-SP-1TB-INC	Software,SMOS,42Mo Svc Prov,1TB,INC	J
SW-SMOS-42MO-SP-1TB-TOT	Software,SMOS,42Mo Svc Prov,1TB,TOT	J
SW-SMOS-48MO-SP-1TB-INC	Software,SMOS,48Mo Svc Prov,1TB,INC	J
SW-SMOS-48MO-SP-1TB-TOT	Software,SMOS,48Mo Svc Prov,1TB,TOT	J
SW-SMOS-54MO-SP-1TB-INC	Software,SMOS,54Mo Svc Prov,1TB,INC	J
SW-SMOS-54MO-SP-1TB-TOT	Software,SMOS,54Mo Svc Prov,1TB,TOT	J
SW-SMOS-60MO-SP-1TB-INC	Software,SMOS,60Mo Svc Prov,1TB,INC	J
SW-SMOS-60MO-SP-1TB-TOT	Software,SMOS,60Mo Svc Prov,1TB,TOT	J
SW-SSP-SMOS-DR-ENT-TB	SW Subs,SMOS,DR Enterprise,1TB	S
SW-SSP-SMOS-DR-STD-TB	SW Subs,SMOS,DR Standard,1TB	S
SW-SSP-SMOS-CLONING-TB	SW Subs,SMOS,Cloning 1TB	S
SW-SSP-SMOS-MIGR-MONTH	SW Subs,SMOS,Migration,Month	S
SW-SSP-SMOS-MIGR-WEEK	SW Subs,SMOS,Migration,Week	S
SW-SSP-SMOS-12MO-SP-TB	SW Subs,SMOS,12Mo Svc Prov,1TB	S
SW-SSP-SMOS-18MO-SP-TB	SW Subs,SMOS,18Mo Svc Prov,1TB	S
SW-SSP-SMOS-24MO-SP-TB	SW Subs,SMOS,24Mo Svc Prov,1TB	S
SW-SSP-SMOS-30MO-SP-TB	SW Subs,SMOS,30Mo Svc Prov,1TB	S
SW-SSP-SMOS-36MO-SP-TB	SW Subs,SMOS,36Mo Svc Prov,1TB	S
SW-SSP-SMOS-42MO-SP-TB	SW Subs,SMOS,42Mo Svc Prov,1TB	S
SW-SSP-SMOS-48MO-SP-TB	SW Subs,SMOS,48Mo Svc Prov,1TB	S
SW-SSP-SMOS-54MO-SP-TB	SW Subs,SMOS,54Mo Svc Prov,1TB	S
SW-SSP-SMOS-60MO-SP-TB	SW Subs,SMOS,60Mo Svc Prov,1TB	S

Software Subscription Plans

The following table lists the SSP part numbers as of the date of this product bulletin. Partners should contact their channel representative for pricing information.

Part Number	Description	Discount Category
SW-SSP-SMOS-DR-ENT-TB	SW Subs,SMOS,DR Enterprise,1TB	S
SW-SSP-SMOS-DR-STD-TB	SW Subs,SMOS,DR Standard,1TB	S
SW-SSP-SMOS-CLONING-TB	SW Subs,SMOS,Cloning 1TB	S
SW-SSP-SMOS-MIGR-MONTH	SW Subs,SMOS,Migration,Month	S
SW-SSP-SMOS-MIGR-WEEK	SW Subs,SMOS,Migration,Week	S
SW-SSP-SMOS-12MO-SP-TB	SW Subs,SMOS,12Mo Svc Prov,1TB	S
SW-SSP-SMOS-18MO-SP-TB	SW Subs,SMOS,18Mo Svc Prov,1TB	S
SW-SSP-SMOS-24MO-SP-TB	SW Subs,SMOS,24Mo Svc Prov,1TB	S
SW-SSP-SMOS-30MO-SP-TB	SW Subs,SMOS,30Mo Svc Prov,1TB	S
SW-SSP-SMOS-36MO-SP-TB	SW Subs,SMOS,36Mo Svc Prov,1TB	S
SW-SSP-SMOS-42MO-SP-TB	SW Subs,SMOS,42Mo Svc Prov,1TB	S
SW-SSP-SMOS-48MO-SP-TB	SW Subs,SMOS,48Mo Svc Prov,1TB	S
SW-SSP-SMOS-54MO-SP-TB	SW Subs,SMOS,54Mo Svc Prov,1TB	S
SW-SSP-SMOS-60MO-SP-TB	SW Subs,SMOS,60Mo Svc Prov,1TB	S

Professional Services (PS)

NetApp highly recommends that new customers purchase the SnapMirror for Open Systems Custom Service, which is based on a custom statement of work (SOW).

The following table lists the renamed PS part number as of the date of this product bulletin. Partners should contact their channel representative for pricing information.

Part Number	Description	Discount Category
PS-SMOS-SOW	SMOS Custom Service	P

New part numbers for node-based licensing model:

Part Number	Description	Discount Category
SW-T1-SMOS-DR	SW SMOS DR, T1	J
SW-T1C-SMOS-DR	SW SMOS DR, T1C	J
SW-T1-SMOS-CLONE	SW SMOS Cloning T1	J
SW-T1C-SMOS-CLONE	SW SMOS Cloning T1C	J
SW-T1-SMOS-UPGRADE-DR	SW SMOS Upgrade, T1	J
SW-T1C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T1C	J
SW-T2-SMOS-DR	SW SMOS DR, T2	J
SW-T2C-SMOS-DR	SW SMOS DR, T2C	J
SW-T2-SMOS-CLONE	SW SMOS Cloning, T2	J
SW-T2C-SMOS-CLONE	SW SMOS Cloning, T2C	J
SW-T2-SMOS-UPGRADE-DR	SW SMOS UPGRADE, T2	J
SW-T2C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T2C	J
SW-T3-SMOS-DR	SW SMOS DR, T3	J
SW-T3C-SMOS-DR	SW SMOS DR, T3C	J

SW-T3-SMOS-CLONE	SW SMOS Cloning, T3	J
SW-T3C-SMOS-CLONE	SW SMOS Cloning, T3C	J
SW-T3-SMOS-UPGRADE-DR	SW SMOS Upgrade, T3	J
SW-T3C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T3C	J
SW-T4-SMOS-DR	SW SMOS DR, T4	J
SW-T4C-SMOS-DR	SW SMOS DR, T4C	J
SW-T4-SMOS-CLONE	SW SMOS Cloning, T4	J
SW-T4C-SMOS-CLONE	SW SMOS Cloning, T4C	J
SW-T4-SMOS-UPGRADE-DR	SW SMOS Upgrade, T4	J
SW-T4C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T4C	J
SW-T5-SMOS-DR	SW SMOS DR, T5	J
SW-T5C-SMOS-DR	SW SMOS DR, T5C	J
SW-T5-SMOS-CLONE	SW SMOS Cloning, T5	J
SW-T5C-SMOS-CLONE	SW SMOS Cloning, T5C	J
SW-T5-SMOS-UPGRADE-DR	SW SMOS Upgrade, T5	J
SW-T5C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T5C	J
SW-T6-SMOS-DR	SW SMOS DR, T6	J
SW-T6C-SMOS-DR	SW SMOS DR, T6C	J
SW-T6-SMOS-CLONE	SW SMOS Cloning, T6	J
SW-T6C-SMOS-CLONE	SW SMOS Cloning, T6C	J
SW-T6-SMOS-UPGRADE-DR	SW SMOS Upgrade, T6	J
SW-T6C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T6C	J
SW-T7-SMOS-DR	SW SMOS DR, T7	J
SW-T7C-SMOS-DR	SW SMOS DR, T7C	J
SW-T7-SMOS-CLONE	SW SMOS Cloning, T7	J
SW-T7C-SMOS-CLONE	SW SMOS Cloning, T7C	J
SW-T7-SMOS-UPGRADE-DR	SW SMOS Upgrade, T7	J
SW-T7C-SMOS-UPGRADE-DR	SW SMOS Upgrade, T7C	J

Downloading

For downloading software go to [NOW Download Software](#).
Follow the link to ReplicatorX.

Product Availability

The offerings described in this bulletin will be available to quote on the **September 4, 2008**, release of the Quote Tool.

7. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. This is required to make sure that products are being sold only in the countries in which NetApp has received regulatory compliance certification.

8. Warranty and Service

Standard software warranty and services apply.

9. Additional Information

Contact information: Please contact your NetApp sales or channel partner representative with questions concerning this bulletin.

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